DELL Technologies

Microsoft

Enterprise-grade cloud, built for medium business.

Balance your workloads with simplicity, affordability, and reliability with Dell AX System for Azure Local

Azure Local, powered by Dell brings the Azure experience everywhere — your data center, the edge, or a multi-site environment. Now you don't have to worry about control, costs, or compromise and can focus instead on growing your business.

The Hybrid Reality for Medium Business

With the advent of hybrid cloud came added complexity. Now, medium businesses are demanding clarity, simplicity.

And the data backs it up.

85% of medium business's say security is the single most important factor in hybrid success

54% say difficulty managing across environments is the top technical hurdle

3 out of 4 still run separate platforms for cloud and on-premises infrastructure

Skill shortages and inadequate training are the primary barriers to scaling hybrid environments

74% have seen simplified compliance and reduced risk

70% report an improved security posture from hybrid adoption

72% say uptime and availability have improved since going hybrid

Source: The Forrester Study on multicloud in the midmarket, 2024

Why AX System for Azure Local?

Simplicity. Affordability. Reliability.

Simplicity: IT without the headaches

Run native Azure services on Dell-validated infrastructure—no new skills required.

- Pre-integrated AX systems arrive ready to deploy and manage from Day 1
- Lifecycle automation streamlines updates, monitoring, and scaling
- A unified Azure Portal view spans data center, edge, and multi-cloud
- The same Azure tools, same APIs, same experience are now closer to your data

Result: Faster deployment, fewer headaches, and an environment that requires minimal manual inervention.

Affordability: Make every dollar go further

Predictable cloud economics—with or without enterprise agreements.

- Subscription-like flexibility with Dell OEM licensing
- Peace of mind from avoiding unpredictable data-transfer costs
- Integrated solution, sized for medium business workloads
- Transparent, scalable pricing to fit your growth

Result: Lower TCO, predictable budgeting, and freedom to pay only for what you use.

Reliability: Proven, predictable, peace of mind

Built for uptime. Backed by Dell and Microsoft.

- Dell PowerEdge based appliances validated for Azure Local
- Zero Trust architecture and built-in cyber resilience
- Joint ProSupport and monitoring keep systems secure and stable
- Integrated networking and security ensure consistent performance everywhere

Result: Continuous operations, unified support, and peace of mind.

Use cases that deliver

Retail

Real-time insights store by store. Process data locally at the edge for instant decisions on inventory, pricing, and customer flow.

> Faster insights. Seamless customer experiences

Manufacturing

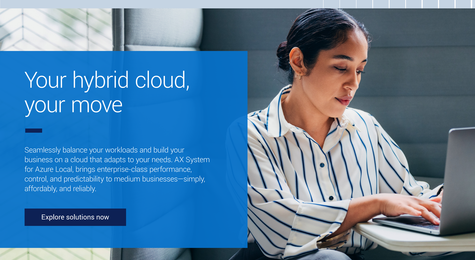
AI at the edge.
Run latency-critical workloads like machine vision and sensor analytics right on the factory floor.

> Smarter, safer, faster production.

Education

Secure VDI access for every learner, anywhere—centralized management, reliable performance, and protected student data, delivered across classrooms, campuses, and remote learning.

> Smoother experience, stronger protection, affordable scalability.



Your hybrid cloud, your move

Seamlessly balance your workloads and build your business on a cloud that adapts to your needs. AX System for Azure Local, brings enterprise-class performance, control, and predictability to medium businesses—simply, affordably, and reliably.

Explore solutions now

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